

HOW I WORK WITH BUYERS

Finding the right home for an individual, a couple or a family is one of the most satisfying aspects of my work. It is both a privilege and a responsibility, one that requires the utmost respect for the fiduciary relationship that exists between clients and their agent.

My Commitment to You:

- Understanding your needs, wants, and dreams
- Understanding your capacity to purchase
- Finding the home that best matches your dreams and visions
- Advising you as to location, floor plan, and other characteristics of the property
- Presenting and Negotiating offers in a timely manner
- Assist the Attorney and Paralegal handling your closing
- Coordinating Inspections, Requesting Repairs, and Receipts completed prior to closing
- Ensuring that your purchase transaction is as smooth as it can be
- Handing you the keys to your new home

What I Will Need from You:

- Your preferences
- Your financial information (such as available down payment)
- Your lender's information
- Your time to view suitable homes
- Your commitment to me

